

GOLF COMMITTEE REGULAR MEETING

**ANNOTATED MINUTES
AGENDA ITEM**

**DECEMBER 05, 2018
ACTION**



I. PROCEDURES

- A. Call to Order Chairman Andy Worthington called the meeting to order at 5:00 p.m.
- B. Roll Call Chairman Andy Worthington, Committee members, Bob DeLander, Marci Freshour, and Gill Hoffman were present. Absent was Rick Shipley and Chuck Nelson. Staff members in attendance included Deputy City Clerk/HR Administrator Sue Bennett and Golf Maintenance Superintendent Marty Yerian. Also attending were Council Liaison Vice-Mayor Don Dent.
- C. Approval of minutes of October 30, 2018 Marci Freshour made a motion to approve the minutes as presented. Gill Hoffman seconded, and the motion carried.
- D. Adoption of Agenda Gill Hoffman made a motion to adopt the agenda as presented. Bob DeLander seconded, and the motion carried.

II. AGENDA ITEMS

- A. The Committee will review and make recommendation to Council on the RFP Golf Management Applicants.
 - Committee received three (3) RFP Proposals from the following: Course Co; KemperSports and Scott Little. Tim Presecky from KemperSports was in the audience and was available if the Committee had any questions.
 - Committee had the opportunity to review each proposal prior to tonight's meeting to have a better understanding of how they wish to proceed. DeLander's concern was changing Management at this time and expressed his desire to continue services with Scott Little. Freshour expressed the same concerns but was very impressed with the KemperSports proposal. Gill Hoffman prepared a spreadsheet showing projection on revenue numbers using the proposal submitted. The Committee gave Mr. Presecky the opportunity to speak on KemperSports behalf. Mr. Presecky stated that their proposal is based on data received by the City and the current Golf numbers. He also stated that his corporation would hire the Pro to run the facility but would interview them with the Committee and City's recommendations. The City would receive percentages of all revenues; Golf & Green Fees, merchandise as well as food & beverage revenues. They would also adjust their proposal to reflect using the City Maintenance crew for all maintenance on the facility. KemperSports also has their

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own marketing in place. Committee was indeed impressed with their services and grateful for Mr. Presecky attendance. They feel their best fit at this time would be to continue with Scott Little but review the current contract and make appropriate adjustments that would assist the City in obtaining the revenue necessary to properly maintain the greens as well as equipment maintenance and purchases.

- Gill Hoffman motioned to recommend to Council to accept the RFP Proposal from Scott Little with the renegotiation of the contract with the changes proposed by the Committee. Bob Delander seconded and it carried.

III. REPORTS AND INFORMATIONAL ITEMS

A. Committee Members

- No Reports.

IV. ADJOURN

Andy Worthington asked for a motion to adjourn. Marci Freshour motioned to adjourn. Gill Hoffman seconded and it carried. The meeting adjourned at 6:45 p.m.

Chairperson

Attest